Michael D. Glass

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Michael D. Glass is the founder of Tax Exempt Advisory Services, LLC. As President, CEO and Enrolled Agent he provides vast experience from a 31-year career navigating different areas of the IRS and Examination and Audit processes.

As the manager for the Team Examination Program in Exempt Organizations (EO) Michael served as the team leader for the national project "Colleges and Universities" and co-authored the report for Congress. Michael revised the data analysis strategy and developed the 990 Series case selection models which most tax-exempt organizations must file. Michael was active in the Forensic Investigative Unit (FIU) & Employee Plans (EP) for their respective Examination Divisions and oversaw hundreds of IRS employees.

Michael was the IRS Subject Matter Expert for Unrelated Business Income, Colleges & Universities, Hospitals and ACA IRC 501 (r) for the TE/GE Division.

During his tenure at the IRS Michael was a Revenue Agent, Large Case Coordinator, Manager of the Exempt Organization (EO) Team Examination program, senior manager of EO Projects of Compliance Strategies and Critical Initiatives and director of Research and Analysis in the new organization Compliance Planning and Classification (CP&C).

His expertise focuses on EO data analytic strategies, the 990 Series case selection models and Research and Analysis' new CP&C Compliance Strategy processes. His significant knowledge and background in Research assisted to serve the TE/GE Governance Board and as Senior Manager on multiple acting assignments in EO, the Forensic Investigative Unit (FIU) and Employee Plans (EP).

As Program Leader of the Affordable Care Act (ACA) for EO Exam, he developed the IRC 501(r) strategy and the Incomplete & Incorrect Return Project. He played a key role working with MITRE who outlined best practices of the EO case selection models and 1023EZ application processes. Michael's collaboration experience in Research includes working with Research Applied Analytics and Statistics (RAAS) and resulted in the new EO/ EP Predictive Models.

Michael received his B.S. in Business Studies from the State University of New York College of Buffalo. Michael completed studies in Accounting at Nova Southeastern University to become a CPA candidate in 1990.